



MONDAY 22 MAY 2023
Conway 3, Te Pae Convention Centre

NAI HARCOURTS **HX WORKSHOP**

9.30am - 9.35am

Conway 3

WELCOME & INTRODUCTION

Bryan Thomson, Managing Director, Harcourts New Zealand

9.35am - 10.15am

Conway 3

COMMERCIAL PROPERTY FINANCE – DEAL OR NO DEAL

Jimmy Rattray, Corporate & Institutional Banking, BNZ

10.15am - 10.45am

Conway 3

GAME CHANGING WEATHER EVENTS EFFECT ON NZ INSURANCE MARKET

Ross Williams, Business Development Manager, Crombie Lockwood, Myles Noble, Head of Insurer Relationships and Broker Claims.



10.45am - 11.15am

Conway 3

THE "AUSSIE" MARKET - TENANCY REPRESENTATION: IS IT AN OPPORTUNITY?

Jason Luckhardt, National Manager, NAI Harcourts Australia

11.45am - 11.55am

Conway 3

REALESTATE.CO.NZ TRADE TOOLS UPDATE

Mohit Sharma, National Commercial Business Development Manager



11.55am - 12.25pm

Conway 3

MAXIMISING PROJECT SUCCESS: THE ROLE OF QUANTITY SURVEYING FOR COMMERCIAL AGENTS

Tom Chatterton, Director, Rider Levett Bucknall

12.25pm - 1.10pm

Conway 3

NAI HARCOURTS PANEL DISCUSSION

NAI Harcourts Network

1.00pm - 1.15pm

Conway 3

CLOSING REMARKS

Bryan Thomson, Managing Director, Harcourts New Zealand

ONE TEAM

THE FINEST
EXPERIENCE